

CURRENT SITUATION IN TURKISH STEEL INDUSTRY & OUTLOOK

GLOBAL FORUM ON STEEL EXCESS CAPACITY

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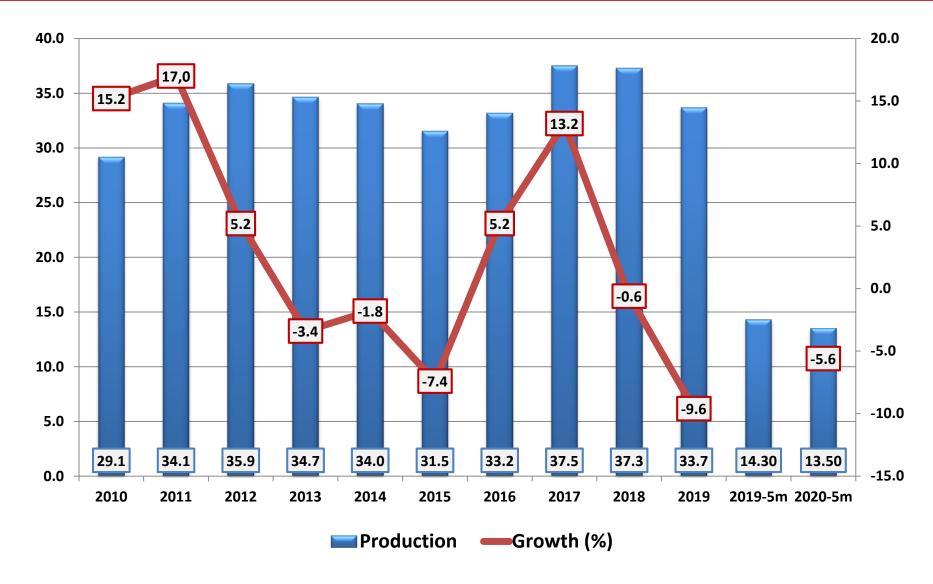
Secretary General

Turkish Steel Producers Association

7 July 2020

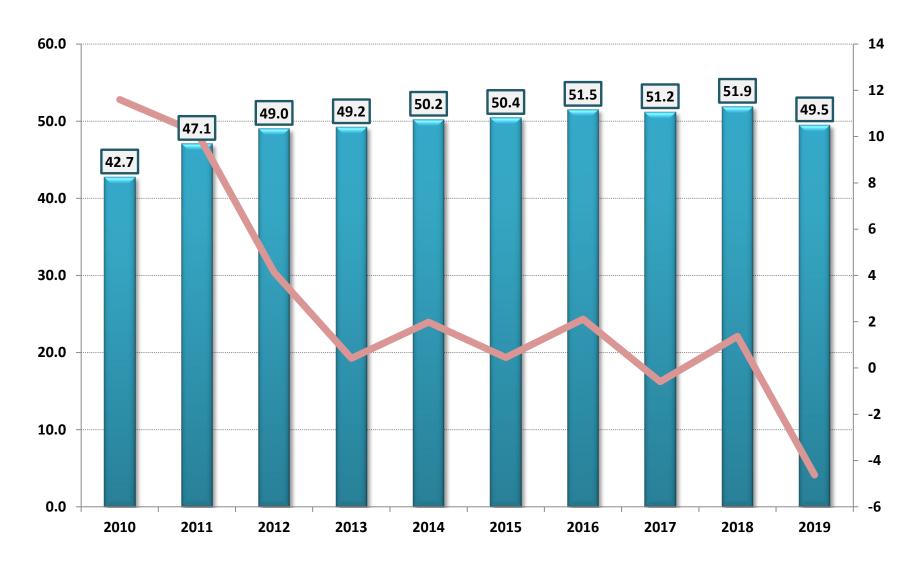
Crude Steel Production of Turkey (mt) & y-o-y Growth (%)





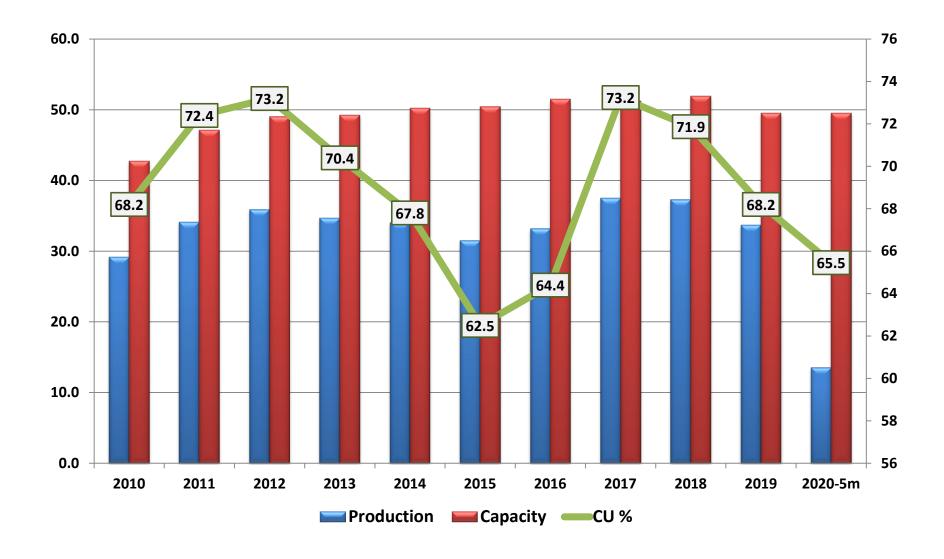
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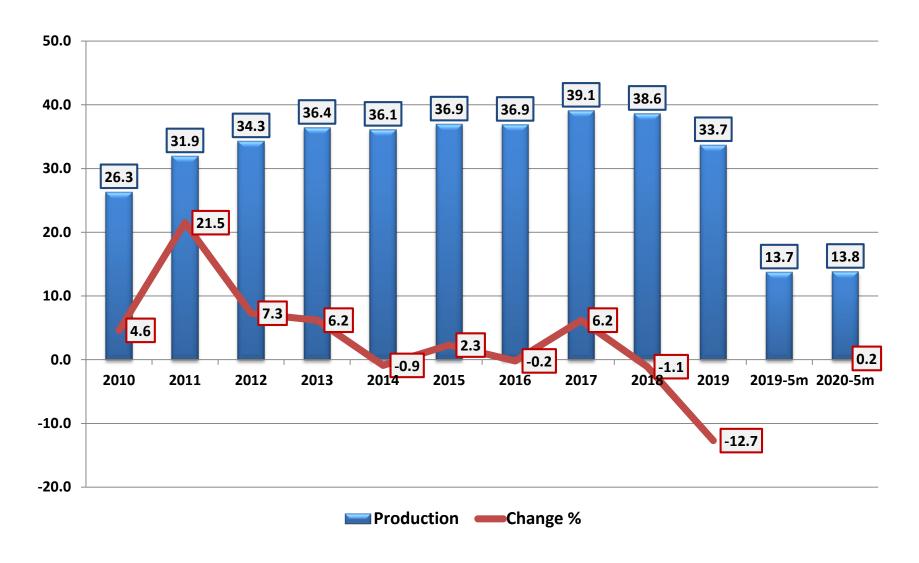






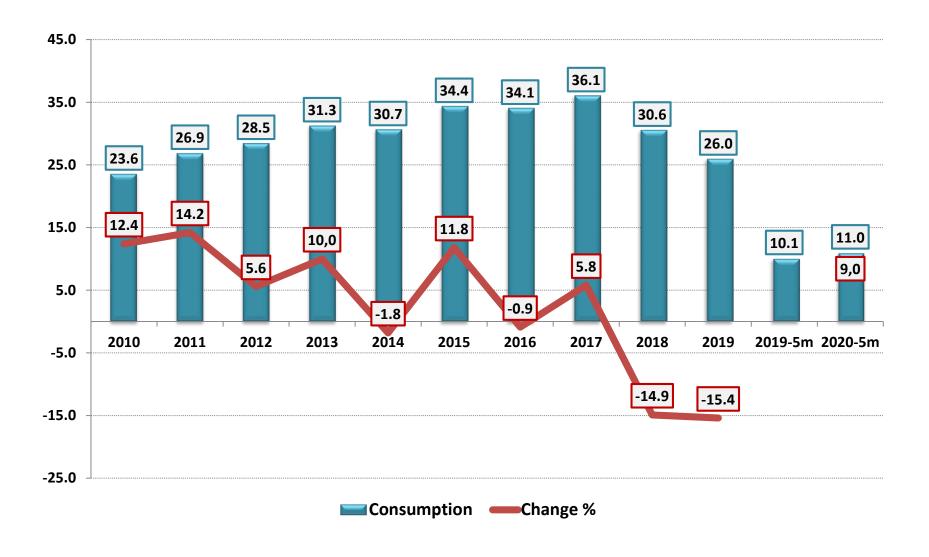
Turkey's Finished Steel Production (Mt)





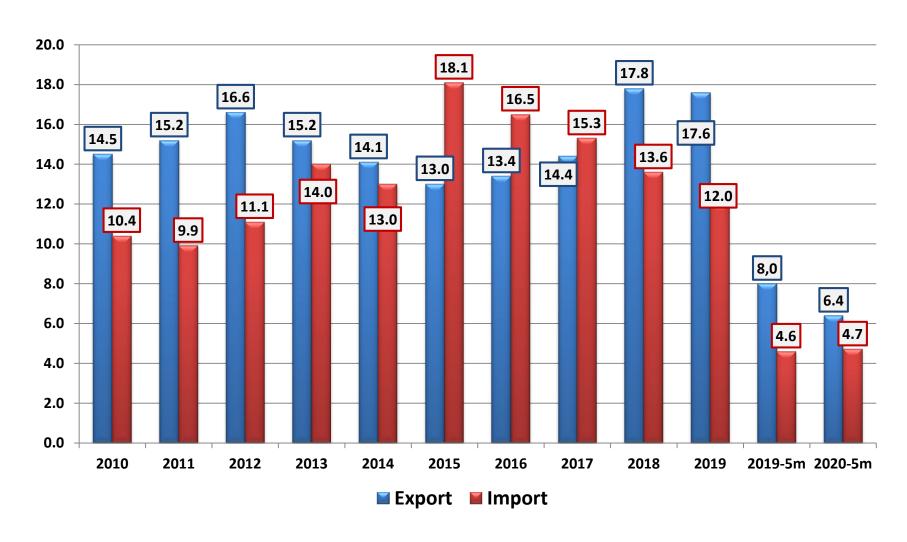
Turkey's Finished Steel Consumption (Mt)





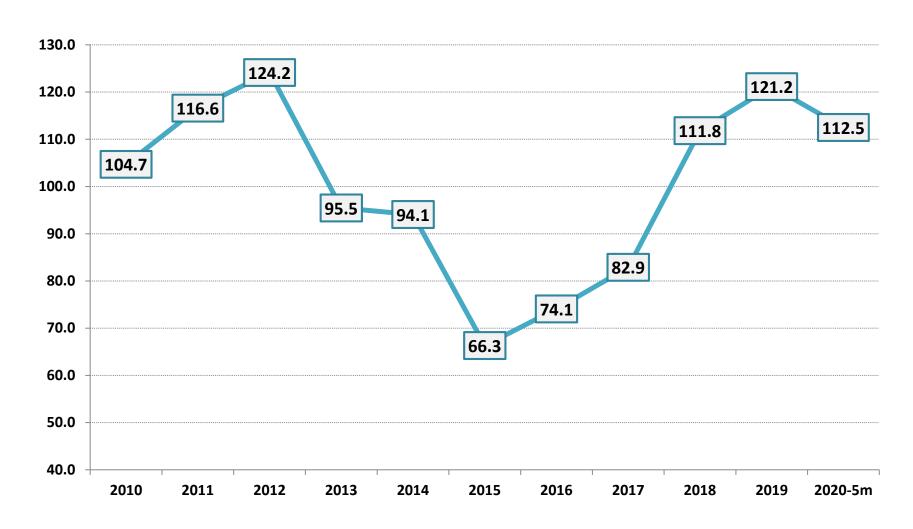
Turkey's Total Steel Trade (million tons)





Turkey's Total Steel Export/Import Ratio (\$), %





Source: TurkStat

Conclusion



- In 2017, Turkish steel consumption, reached 36 mt. In the last 2 years, Turkish steel
 consumption decreased sharply. This negatively affected Turkish steel capacity
 utilization ratio. In addition to that, the import level also creating pressure on
 capacity utilization.
- In 2020, even under the COVID-19 conditions, we expect that consumption will be on the positive side and capacity utilization will increase gradually. We are targeting to reach the 2017 capacity utilization level in 2021.
- During the last 8 years, no new capacity has been added in Turkish steel sector. This
 will support reaching higher utilization ratios in the coming years.
- Turkish steel sector is very keen to increase its capacity utilization ratio via changing product portfolio to meet the demands of both domestic and international customers without adding any new capacity.
- Turkey, traditionally known as a manufacturer of rebar, has made the transition to flat steel and other products. It is considered that this will accelerate in the coming years.